

REGISTERED ADDRESS: THAMES HOUSE, PORTSMOUTH ROAD, ESHER, SURREY, KT10 9AD, REGISTRATION NO: 6657620



STERLING
TRADE FINANCE LTD

PROPOSAL FORM



CLIENT INFORMATION

Business name: _____

Trading name: _____

Address: _____

_____ Post code: _____

Tel: _____ Fax: _____

Email: _____ Web: _____

Contact name: _____ Position: _____

Registered No: _____

Registered Office: _____

Date established: _____ Type of business: _____

List all parent, subsidiary and associated business: _____

Directors and/or partners (list names and home address): _____

Nominal share capital: _____ Issue share capital: _____

Shareholders (list names plus % shares held): _____

BANKING & FINANCE

Bank: _____

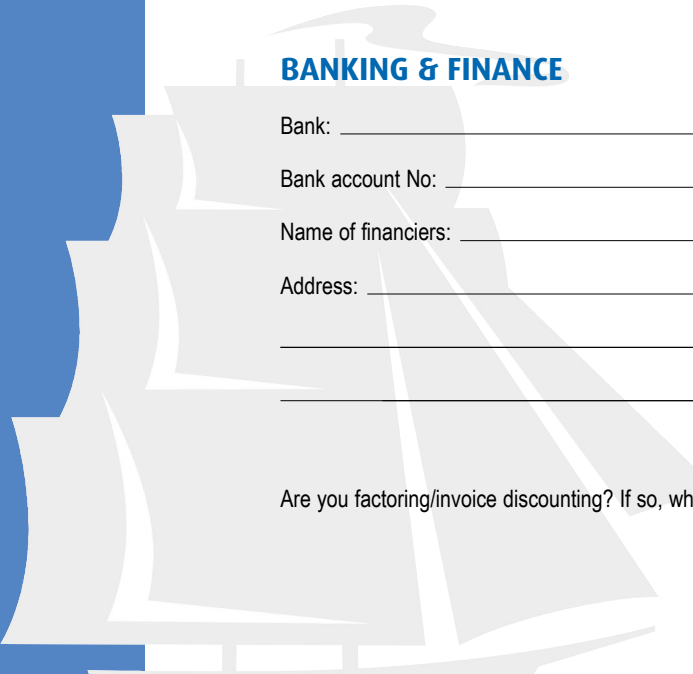
Bank account No: _____ Sort code: _____

Name of financiers: _____

Address: _____

_____ Account: _____

Are you factoring/invoice discounting? If so, who with? (if yes, please provide a copy of most recent facility letter)



TRADING INFORMATION

Terms of sale (i.e. 30 days net, etc): _____

Terms of purchase: _____

Shipping items (i.e. FOB, CIF): _____

Do you hold a credit insurance policy? If yes with whom? _____

Sales ledger balances (to end of last month): _____

Number of debtors: _____

Number of debtors with outstanding balances: _____

Forecast UK trade turnover (next 12 month): _____

Forecast export trade turnover (next 12 month): _____

Countries exported to: _____

Currency used: _____

CUSTOMER DETAILS

List all customers you intend trading with under this proposed arrangement with Sterling Trade Finance:

Name and address: _____

_____ Reg No: _____

_____ Credit limit required: _____

Name and address: _____

_____ Reg No: _____

_____ Credit limit required: _____

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_____ Credit limit required: _____

Name and address: _____

_____ Reg No: _____

_____ Credit limit required: _____

Name and address: _____

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_____ Credit limit required: _____

Name and address: _____

_____ Reg No: _____

_____ Credit limit required: _____

Name and address: _____

_____ Reg No: _____

_____ Credit limit required: _____



RECENT SALES ANALYSIS

Last six completed months:

Month	No of Invoices (UK)	UK Sales (inc VAT) £	No of Invoices (Export)	Export Sales £	No of Credit Notes	Value of Credits
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____

ADDITIONAL INFORMATION

We require the following documentation in order to process your application:

- Copy of certificate of incorporation
- Most recent audited and management accounts
- Terms and condition of sale and purchase
- Any company literature
- Copy of latest bank statement
- Copy of memorandum and articles of association
- Copy of most recent VAT return
- Completed sample of invoice, credit note, delivery note
- Aged debtors and aged creditors listing
- Copy of directors passports and recent utility bill

STATEMENTS AND DECLARATION

Please give details of all occasions when any of the partners/directors have been adjudicated bankrupt or made an arrangement with creditors or have been a director of business in liquidation/receivership/administration. Please also give details of all Court Orders made against you, your business, partners and directors. _____

This application will be treated in the strictest confidence. The information given in this proposal is accurate to the best of my knowledge and belief. I am not aware of any undisclosed circumstances within the commercial or financial framework of the business which would materially affect analysis Sterling Trade Finance makes in respect of this proposal.

Signed: _____ Full name: _____
 Position: _____ Date: _____